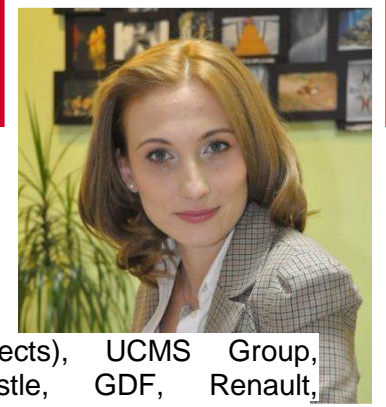


Stefania Antone



My hobby is my work, my work is my hobby.

EXPERIENCE

Ștefania has gained experience by working as a trainer, consultant and coach, both with well-known training companies and as a freelancer. Her 10-year experience in the field of training and organizational development has allowed her to collaborate with major multinational companies and obtain international certifications in communication, leadership, customer service and sales programs as well as in psychometric diagnostic tools.

Within AchieveGlobal, Ștefania is a senior trainer & consultant, certified in leadership, customer service and sales programs. Ștefania is also an expert practitioner with Human Synergistics.

Her current role involves business development, which includes designing and selling complex skill development and organizational development programs (combining Achieveglobal training programs, Human Synergistics psychometric and organizational diagnostic instruments, coaching sessions, training metrics from Knowledge Advisors)

She is also in charge of coordinating international projects -based on referral from the Romanian office of corporate clients; this has entailed working with other Achieveglobal representatives in Europe, developing trainers, coordinating and implementing training & coaching projects in Turkey and Bulgaria

Major clients: Boehringer Ingelheim (international projects), Danone (international projects), Janssen,

(international projects), UCMS Group, GarantiBank, Nestle, GDF, Renault, Avon, Torrent Pharma, Nestle, Leaseplan, Hospice Foundation, JT International, OMV Group, OTP Bank, Bancpost, BRD, Vodafone, Orange, Boehringer-Ingelheim, RBS, Unicredit Leasing, Emporiki Bank, Alpha Bank, Credit Europe Bank, Petrom, Novartis, Glenmark, Assa Abloy

EDUCATION

Ștefania graduated the training, organizational behavior and introduction to human resources modules of the Seneca College of Applied Arts and Technology in Toronto. She attended a large number of professional development courses (business simulations, sales, presentation techniques, creativity, NLP) as well as certification programs with master trainers from AchieveGlobal, British Telecom and McLuhan and Davies Communications. In

2008, she became a Human Synergistics practitioner, after attending the accreditation workshop in Human Synergistics organizational diagnosis and development instruments.

In 2010, she underwent the first level in executive coaching certification, with Sir John Whitmore from Performance Consultants. She is currently participating in a two-year course in Transactional

Analysis, organized by Yorkshire Training Center and ARAT.

Ștefania graduated from the Faculty of Foreign Languages and Literatures, of the University of Bucharest. She is fluent in English and French. She also holds the Cambridge Certificate of Proficiency in English (CPE).