

American Chamber of Commerce in Romania

Candidates' Presentation

**2013 ELECTIONS FOR BOARD OF DIRECTORS AND
AUDITING COMMITTEE**

CANDIDATE Name, Position& Company

ABOUT the Candidate

WHY RUN FOR A POSITION IN THE AMCHAM BOARD OF DIRECTORS?



VALERIU ALEXANDRU BINIG
Director, Energy&Resources Leader,
DELOITTE CONSULTANTA

Graduate of the Power Engineering Faculty of the Bucharest "Politehnica" University. PhD in Reliability of Power Systems after 2 years of Doctoral School at the Compiègne University of Technology. Over 26 years of professional experience in the energy sector, with exceptional exposure in strategic investment and privatization projects.

Former power plant operation engineer, designer, researcher, lecturer, coordinator of Phare programs, top utility manager and administrator, European Commission employee on energy issues, consultant, provider of investment banking services in the energy sector, administrator of small scale cogeneration operator, administrator of energy efficiency fund, etc.

I have the experience and the qualities required. I am a respected professional and leader of thought in my field of activity. I have served in top management positions in the state controlled entities, I was a European Commission employee, I have over 10 years of experience in assisting the government in implementing strategic projects in the energy sector – I am at ease with the dialogue with the Romanian authorities.

The Energy field has been and will continue to be a main area of focus for AmCham, given also the priority inclination of the Romanian government Almost three years of leading committee meetings.

Former positions of member and chairman of boards of directors in state owned companies, the Romanian Energy Efficiency Fund, the Romanian Association for Energy Policies.

I drafted the Energy Chapter of AmCham Priorities for Romania. I have a most complete overview of the Romanian energy and environment sector – my professional experience and exposure grant me the access to the latest trends and evolutions in terms of sectoral strategy and business environment impact, as well as the ability to work with Romanian authorities in pushing forward common priorities.



DANIEL BOAJE
General Manager
MCDONALD'S ROMANIA

Daniel joined McDonald's in he was one of the first Restaurant Managers in Romania. Daniel continued to grow within the system to become Business Consultant in 1996 and soon after an Operations Manager.

In 2000, he was promoted to Operations Director for McDonald's in Romania and Moldova, coordinating the activity of the company in 50 restaurants.

In 2004, Daniel decided to follow a career in the financial sector, joining the first Romanian company specialized in consumer lending. From 2008 until 2010, he was a General Manager for Cetelem in Romania and Coordinator for Romania at BNP Paribas Retail Banking.

McDonald's is a solid business with a 18 years history in Romania and a visible American investment that has been proving commitment to the Romanian market and consumers and respect for the business community where we belong. As a General Manager of McDonald's in Romania, employing more than 3,500 people and operating in 21 cities across the country, I believe I have the duty to represent an important company that has been a long standing member of AmCham and the only American investment in the Romanian restaurant industry.

I believe my presence in the Board would not only bring the representation of an important Romanian employer but also of a company with a strong and unbeatable consumer understanding, both of which important assets for AmCham. I am willing now to play a more active role as a Board Member to bring in an experience of working with people, understanding the business community and the Romanian market in a unique and direct way.

I am willing to contribute to the Labour Market and Education and Healthcare committees.

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IURI TITOV BUZESCU
Advisor to the CEO
THE ROMPETROL GROUP

Iuri-Titov Buzescu is Advisor to CEO of The Rompetrol Group and offers counseling on all operational areas on trading, retail and marketing.

Prior to this, Mr. Buzescu was Vice-President Retail Business Unit and responsible with the coordination of distribution and sale of fuels network in countries where Rompetrol Group operates gas stations (Romania, Bulgaria, Georgia, Moldova, Spain and France).

Before coming to Rompetrol, Mr. Buzescu served for 13 years at Coca-Cola HBC Romania, various managerial positions: general management and functional last position as Commercial Director, and before that, for 3 years Petrochemical Complex Maintenance Manager GCCI Libya and 2 years trainee engineer at Oltchim Ramnicu Valcea. Titov Buzescu graduated from the Polytechnic Institute of Bucharest with a degree in engineering.

I would like to express with great pleasure my interest in offering candidacy to be elected as Member of the Board of Directors, American Chamber of Commerce.

I believe that with more than 27 years of professional experience in the fields of Oil & Gas, FMCG, industrial and financial services, gained in Eurasia, Europe, Africa, I can contribute to the major initiatives of AmCham in Romania.

I had the chance to be part of companies that realize the importance of business ethics, transparency and sustainability programs, and this was also a strong and constant focus of mine during the years.

Most of these corporate values were developed with the support of AmCham, where the Rompetrol Group has been an active member for 10 years and I am fully committed to deepen this cooperation in the future for the best of the society, through my active participation in energy & environment, competition & state aid committees.

Finally I would like to conclude by confirming my commitment to the efforts and initiatives which AmCham has lead through years towards the development of business sector and ethical practices in Romania, and I look forward to a successful year for AmCham and its members.



VIOLETA CIUREL
President & CEO
AXA LIFE INSURANCE

Violeta has developed activity in business as well as in the educational field, in the largest University of Economics (Academy of Economic Studies) in Bucharest – Romania where she is presently full Professor. She worked for ING Group between 1997-2010 in different jobs in Romania and The Netherlands. During 2000-2004 she was the CEO of the company and Executive Director, Retail Distribution and Insurance ING Romania for four years. In 2004 she moved to Amsterdam where she held different positions - General Manager of the Global Retirement Services, General Manager European and International Affairs and since 2008 - Regional CEO Greenfields and Business Development – Insurance Central Europe, all within ING Group. Since September 2010 she joined AXA Group to become President and CEO AXA Life Insurance Romania. Since 2012, she is also the President of the Supervisory Board of AXA Insurance Hungary.

I run for a position in the Board to continue the work for increasing the role of the AmCham in Romania. I would like to continue the work I have started on the Health Committee in which I was active this year, too. I think that the problems of the Romanian health system are big and very serious and the advice, support and proposals of the private sector will help the government and the

regulatory body to better understand the role of the business community and the value added for all the stakeholders in the process, starting with the patients as the main beneficiaries of the health system. Meantime, I would like to contribute to a dialogue between the representatives of different industries in the health sector – pharma companies, insurance companies, private clinics network, IT, legal, etc and bring them together as a strong single voice with the authorities.

I like the AmCham activities and I appreciate the diversity of actions that take place and involve different areas of activities useful for the member companies – HR, development, communication, legal, IT and infrastructure etc.

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NADIA CRIȘAN
Managing Director
MCGUIREWOODS CONSULTING ROMANIA

Nadia Crisan became the Managing Director of McGuireWoods Romania in 2007. She is a member of the Board of Directors of Ford Romania and works closely with strategic foreign investors to help them achieve their business objectives in Romania. Until 2007, Nadia served as First Secretary at the Embassy of Romania in Washington, where she was responsible for promoting Romania's policies and interests before the United States Congress; strengthening relations with American investors; and articulating the Romanian perspective on international energy and security matters to various Washington think tanks. Nadia was also a member of the Romanian press corps and she has written extensively on foreign policy related to the United States, Europe, the Middle East, and Latin America. Nadia Crisan has a Masters in International Law and Diplomacy from the Fletcher School at Tufts University and a BA from Illinois State University.

As the local leader of a historic American firm, I had the opportunity to see first-hand that where there is a will there is always a way and through my contribution as an AmCham Board member I would like to be a part in building a more hopeful Romania.

I believe Romania is at a crucial development point, both economically and internationally, where essential decisions need to be made that will impact us and the next generations. Many of the key policies that would have helped Romania grow have been put on hold for too long and I trust the business community can play a significant role in bringing together people and solutions to help Romania build a transparent and competitive business environment that is so much needed at this point in our history.

As a strategic advisor to key foreign investors, advocacy is our focus at McGuireWoods Romania. Over the past 6 years since we have opened our Bucharest office, I have helped build many bridges between the government and the business community that led to new investments and job creation in Romania. Ford's decision to enter Romania is just one example in this regard. I am also a member of the Board of Directors at Ford Romania and the experience I have gathered in this role will help me make useful contributions to the AmCham Board.



CSABA GERGELY
Human Resources Director and Member of
Board of Directors
PROVIDENT FINANCIAL ROMANIA

Csaba Gergely, 43, is the Human Resources Director of Provident Financial Romania, the non-banking financial institution part of the International Personal Finance, a leading international home credit business serving 2.5 million customers in 6 countries.

Csaba is also the former president and a current board member of the HR Club, the association of human resources professionals in Romania whose mission is to encourage the human resources development by supporting and promoting the best practices in the field. HR Club currently has over 450 members representing about 300 multinational and Romanian companies with 250,000 employees coming from all industries and the services sector.

I am convinced that my expertise as former president of the HR Club (the association of human resources professionals in Romania comprising 450 members representing about 300 multinational and Romanian companies with 250,000 employees – most of which are also members of the AmCham –) and current member of its board, together with over 15 years of experience in the field of human resources and people development will bring a valued contribution to the work of the AmCham Board of Directors in the fields of labour market and education and championing ideas that facilitate and support entrepreneurship initiatives, ensure a fair and balanced employee-employer relationship and increase the level of readiness of graduated students to join the business environment.

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HANS DEWAELE
Vice-President, General Manager
PROCTER&GAMBLE BALKANS

Hans Dewaele is Vice President and General Manager of Procter & Gamble Romania, coordinating as well P&G's operations in all Balkans markets since February 2013. During his almost 25 years in the Company, Mr. Dewaele lived and worked in various locations: Saudi Arabia, Romania, Switzerland, Algeria, Pakistan and Kazakhstan and has held positions of increased responsibility.

Since his appointment as General Manager of Procter & Gamble Romania, Mr. Dewaele reaffirmed the Company's commitment to its Purpose – to touch and improve the lives of Romanian's consumers through branded products of superior quality and value. As per global strategy, P&G is focused on winning with consumers through innovative, superior performing products that improve the lives of Romanian consumers every day. The deep understanding of the company's values and principles as well as his personal experience, allowed Mr. Dewaele as of 2010 to get actively involved in the initiatives of the European Business Association (EUROBAK) in Kazakhstan, where he was Board Member and Chairman. Mr. Dewaele was also a member of the Prime Minister Council for the Improvement of the Kazakhstan Foreign Investment climate.

First of all I believe that after leading various P&G businesses and having been an active and leading member in several associations during this time I can bring my personal expertise to the industry. Secondly, P&G is one of the leading FMCG companies worldwide. We have regional and global experiences that can be easily leveraged at national level. We are one of the big investors in Romania with a history of over 20 years and we have clearly expressed our commitment to the Romanian consumers, to our business partners and to state authorities. In Romania we are having two production facilities, a regional office coordinating the marketing activities of all Balkans markets, a Distribution Center in Timisoara and a trans-national Shared Service Center. In my role, as P&G Balkans General Manager, I strongly believe that as AmCham's Board of Directors member I can personally contribute to the development of Romanian business environment.



SORIN EFTENE
Acting General Manager
MICROSOFT ROMANIA

Sorin Eftene is the General Manager of Microsoft Romania since January 2013. Sorin leads an organization of more than 400 people that partners with 4000 local IT&C companies to fulfil the potential of information technology in Romania. Sorin also helps steer Microsoft's activities in the region as a member of the Central and Eastern Europe Board.

Apart from being responsible for Microsoft's Romania business results, Sorin is concentrated on ensuring a positive experience for Microsoft customers and partners in both countries. In that role, he engages with Government Elites, Business Leaders and Community Members, and also invests a significant part of his time for developing talents in Microsoft's organizations in Romania and abroad.

Microsoft has been a very active member of AmCham between 2011 and 2012. We coordinated the ITC Committee for two consecutive years and initiated important topics on the public agenda in this capacity: Government CIO Office, Become a Leader!, and IT&C as a key factor to drive SMBs productivity.

I was part of a larger team (Ronald Binkofski, Bogdan Voicu, Todi Pruteanu, Florin Grama, Cristina Metea and others) who contributed to the AmCham initiatives over the past two years.

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RADU FLORESCU
CEO
SAATCHI&SAATCHI

I have nearly 20 years of experience in Romania. I am US-born, Romanian ancestry and a French national. Specifically, I have managed the Saatchi & Saatchi Group of companies with a turnover of 60 mil euros and 250 employees since 1993. I also currently serve on the Board of Oltenia on behalf of Fondul Proprietatea. This specific experience has provided me an inner view of the private/public sector that is a crucial stage /process of privatization. I am also involved in several charities and NGO's have gained a firm understanding of the importance to contribute to the community in which we work in. Specifically, I have been President and Board members at the United Way, Fullbright Foundation, AISEC, Princess Margareta Foundation, Casa Sperantiei, and Ovidiu Rom. I also am the founder of both communication associations in Romania (UAPR & IAA) and currently represent Romania and Eastern Europe in Brussels on behalf of advertising/communication/media agencies.

The AmCham is the leading business organization in Romania representing multi-national and Romanian firms. As Romania is somewhat defined as a transition economy, I believe regular input/consultation with the government and local private entities is needed to navigate through what are "difficult times" and to bring the local economy in line with international standards/expectations. Promoting a dialogue with the government, the sharing of proven examples of good practices and AmCham's contribution to improve the business climate all combine to ensure a more stable business environment for our members. By providing action and not only words, the AmCham is well positioned to better serve its members and create business conditions benefiting the entire community.

I have been a member of the AmCham since 1996. Arguably, I have been a fringe supporter of the organization by participating/contributing during the election process, government lobbying, providing support in the production and communication for the AmCham and promoting the organization – all from a non-BOD position. I feel motivated to become more involved and provide support using my background and skills to improve the effectiveness of the organization to the benefit of AmCham members.



MARIUS GEORGESCU
Sales Director
HEWLETT PACKARD ROMANIA

Marius Georgescu was appointed HP Sales Director in August 2012. Marius began his career with HP in 2008 as Account Manager for Public Sector, having as primary focus the Health Care area where he managed to build 100M USD business for HP within the last 3 years. He was one of the major contributors for HP Romania being awarded as HP Country of the Year in 2010 and 2011 in South Eastern Europe. Prior to joining HP, Marius held the position of Sales Director for Hitachi Data Systems in Romania and Bulgaria, from 2006 to 2008, developing the partner network and successfully expanding the existing business in these two countries. Hewlett-Packard is the largest IT&C investor and employer in Romania, having more than 3600 employees, bringing an important contribution to major IT projects in private and public sector.

AmCham Romana is a common voice of American companies and of companies which share same values can be better listened to by authorities.

HP is a leading company in IT&C area. It is my duty to bring my company contribution to our business community, working together to build a better business environment.

I have got a good work and business experience working as Hitachi GM in Romania and for four years managing large accounts and projects, leading HP sales team.

I contributed mainly to the IT&C Committee of AmCham, bringing on the HP experience and views in this respect.

I would like to be further involved in IT&C, health and EU funds business topics.

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LINDA GRIFFIN
General Manager
ATHÉNÉE PALACE HILTON

General Manager of the Athénée Palace Hilton since September 2010, Board Member of AmCham in 2010 & 2012. With experience of over 23 years with Hilton Worldwide, Canadian born Linda began her career Hilton Toronto and then Hilton Toronto Airport prior to beginning her international career where she has worked in various roles within the company, including project management, training and installing revenue systems throughout the world including Puerto Rico, Turkey, Japan, Australia, the Caribbean, Africa, Egypt, and Europe. In 1999 she took on an Area Role based in Milan, Italy as Area Revenue Manager for the Mediterranean. Linda then moved back to a hotel based positions which included Director of Operations and then Director of Business Development of the Athens Hilton, moving on to Turkey following the 2004 Athens Olympic Games, as Hotel Manager of the Hilton Park SA Istanbul and later on as Cluster General Manager for the Hilton Adana & Mersin Hilton SA's.

Working as a cohesive unit the members of the American Chamber of Commerce are able to present and influence policy and business practices within the operating country, benefit from affiliations and best practices from sister chambers and support members in building a competitive business environment.

Daily interaction with clients and guests from a wide range of industries provides me with fair understanding with a multitude of industries and some of their needs in addition to my own field of hospitality. Since my arrival in Bucharest, I have been interested in supporting the development of tourism in Bucharest and Romania – I have worked to this end first as an AMCHAM board member upon my arrival in mid2010 and since. It is my hope that with the addition of a Minister of SME, Business Environment and Tourism too the current cabinet that we will be able to support sustainable tourism development alongside other interested industry partners and the current government.



ANTHONY HASSIOTIS
CEO BANCPOST & Country CEO for
Romania of Eurobank Group

Mr. Anthony C. Hassiotis, a US and Greek citizen, is Country CEO for Romania of Eurobank Group and CEO of Bancpost, effective July 2012. His career spans over 34 years and multiple geographies (US, Europe, Middle East, Latin and Central America) while in many of them he took an active, hands-on role within the AmCham. His last Board positions with AmCham were 3 consecutive 2 year mandates as Treasurer, Vice-President and President in Bulgaria alone. For the past 8 years, Mr. Hassiotis was Country CEO and CEO of Postbank (part of Eurobank Group) in Bulgaria. Before joining Postbank, Mr. Hassiotis has held various senior management positions such as: Chairman of the Board of Directors and CEO of General Bank in Greece, Vice Governor of the Agricultural Bank of Greece and Vice President of its Board of Directors, CEO and Country Manager of the Barclays Group and of Barclays Bank in Greece. Also, for 17 years he has held senior management positions within Citibank in USA, Saudi Arabia, Venezuela, Costa Rica, and Greece while previously he was working with the Mellon Bank in Pittsburg, USA and in London, UK. He speaks Greek, English, French, Italian and Spanish

I have always associated myself with AmCham in the various countries where I have worked as an active and involved member, either on or off the Board. Due to my position in our Group and our Bank, I come to contact with various people and organizations involved in Government, business, International Financial Institutions, and the community at large. In view of this, I can positively help further the cause of AmCham in Romania, as and where needed. Equally important, I feel ready, willing, and able to get involved in the affairs of AmCham Romania to make sure that we continue to be seen as a credible, serious, respected and representative organization and partner, so that our voice and opinions be heard and adopted, as appropriate. We furthermore must continue to promote the US interests in Romania, promote and establish US business best practices across the spectrum of the Romanian business community, while ensuring that we remain a non-political organization. We also want to make sure that Romania remains an attractive investment destination while helping the local companies explore and do business with the US and other foreign destinations.



BOGDAN ION
Country Managing Partner
ERNST&YOUNG

Bogdan Ion is Managing Partner of Ernst & Young Romania and Moldova since July 2011. He has a comprehensive business perspective, shaped during the past 17 years, as auditor and consultant within renowned companies in the professional services industry. Bogdan's business acumen was formed by prestigious international education institutions and professional bodies, such as The University of Orleans and the Kellogg School of Management. Moreover, he is a fellow member of the Association of Chartered Certified Accountants, UK, a member of the Romanian Chamber of Auditors and the Body of Chartered Certified Accountants, as well as a representative for Romania in The European Forum for Audit Quality. Bogdan is member of the Ernst & Young working group which monitors Europe Middle East India and Asia region in view of designing solutions for companies and institutions challenged by the Eurozone crisis.

Over the past year, I have chaired AmCham's Infrastructure and PPPs committee. In this capacity and together with the other AmCham members, I have been involved in advocacy programs aimed at improving the existing legislation and the overall approach of the government in regards to infrastructure and PPPs. Therefore, our committee contributed to the preparation of AmCham's white paper Priorities for Romania and I was pleased to present our considerations to the government and business representatives who participated at the white paper launch in Bucharest and Cluj-Napoca. Recently, we have provided feedback in relation to several PPP infrastructure projects that the government has currently under consideration and on which has requested a consultation with AmCham. Also, in the past year, the Infrastructure and PPP committee has succeeded to draw the attention on the need to revisit the PPP legislation in Romania which is now also being considered by the government.



SORIN MINDRUȚESCU
Country General Manager
ORACLE ROMANIA

Sorin Mindrutescu is Managing Director at Oracle Romania since february 2008. In march 2001, he joined the Oracle team, and has occupied variuous important management positions. Between 2004-2008 he was the Regional Sales Director for South Est Europe, coordinating the activity for 11 countries. Before 2004, Mr. Mindrutescu occupied for 3 years the position of Sales Director for financial services in Oracle Romania. During this time, he coordinated multiple major projects, among which is also the design project and the implementation of IT strategies and projects within BCR (Romanian Comercial Bank)- Erste Bank Austria, the biggest romanian bank. Mr. Mindrutescu is also the current president of the American Chamber of Commerce (AmCham) in Romania. Also, he is Chairman of Fondul Proprietatea Board of Nominees. Mr. Mindrutescu holds an MBA at the International Management School from Edinburgh and it has also graduated from Ecole Nationale de Ponts et Chaussees (ENPC) of International Management in Paris and the Academy of Economic Studies in Bucharest.

As a Member of the Board of Director of AmCham I can contribute to the strategy of the different committees of AmCham and pass them on to the Romanian Government in order to find long term benefits and solutions to the business community and to increase Romanian competitiveness.

My four mandates of President of AmCham gave me the opportunity to have a better involvement in this organization and to be part of its strategies and projects.

Nevertheless my important professional background regarding international business environment and continuous contact with important political personalities that have a key role in the Romanian business community can bring a significant importance to the activity of AmCham.

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MIHAELA MITROI
Partner
PwC

Mihaela Mitroi holds a Degree in Economics, Academy of Economics Bucharest, is a member of the Romanian Association of Chartered Certified Accountants (CECCAR), Vice-president and Board member of the Romanian Chamber of Tax Consultants (CCF), an Independent External Auditor, Board member and leader of the Tax Committee with the American Chamber of Commerce.

Mihaela joined the Bucharest practice of PwC Romania in 1997 and in July 2004 became a Partner. She is widely experienced in both Romanian and international taxation, being involved in complex assignments such as restructuring, privatisation, tax compliance, tax optimisation schemes. Mihaela is also in charge with the PwC Retail and Consumer industry network covering Europe, Africa and Asia. She has a decision making role in identifying, tendering, accepting, staffing (locally and cross-border) and coordinating projects in the area.

Between 2012 and 2013, as the head of the Taxation Committee within AmCham, I coordinated a group of tax professionals that submitted proposals to improve the tax legislation in Romania and comments on the tax legislation initiatives of the Government, with many of these proposals being transposed into legislation by the authorities. I am committed to continue my activity within the Tax Committee and to further improve the Romanian tax legislation and business environment.

I have over 20 years of experience in the field of taxation. As Tax Partner with PwC Romania and Chairman of the Taxation Committee of AmCham, I was constantly engaged in dialogue with the Romanian officials on issues related to tax legislation. I would thus like to continue AmCham's endeavours for clarifying as much as possible the tax legislation and streamlining the tax procedure and tax administration. I joined PwC Romania in 1997 and became a Tax Partner in 2004, being the first woman to become Partner in a Romanian Big 4 firm. I am also a Board Member of the Romanian Chamber of Tax Consultants, Independent External Censor and member of the YPO (Young Presidents' Organization).



DANMOCANU
Managing Partner
APERIO EXECUTIVE COACHING

Dan Mocanu, brings to the coaching practice over 17 years of extensive management consulting, corporate and academic experience.

Dan is a certified coach with ICF (International Coaching Federation) and is a certified practitioner in the Blue Ocean Strategy™. He has over 500 hours of accredited training in the US with the International Association for Continuing Education and Training (IACET) in leadership, communication and personal effectiveness and. Dan has been trained as an executive coach and management consultant with internationally recognized leaders in the field of coaching and management consulting.

Dan Mocanu is the developer of the Aperio® proprietary model of Excellence in Performance and the founder of Aperio® Executive Coaching, a consulting and executive coaching company that facilitates access to unprecedented levels of performance and quality of life, with positive and durable results, for both individuals and teams.

I want to make a difference in the entrepreneurship development through innovation in value to go beyond competition, and develop the growth engine of Romania through our own resources. I see SME as the plankton that nourishes all other life forms in the business ocean. I see AmCham as having the will, the vision and the means through which I can achieve this future, based on my business experience and my willingness to contribute to such process.

I bring a track record of breakthroughs in business accomplishments for local and multinational corporations and organizations in adverse or predictably constraining circumstances by unlocking the full potential of the business and of the people, and ultimately rewriting the future. I am a catalyst for bringing communities together, and provide them the wherewithal to create futures, strategies and platforms for successful implementation and fulfillment of their mission. I bring unique perspectives to empower cultures and people

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DANIELA NEMOIANU
Executive Partner
KPMG ROMANIA

With 17 years of business and management advisory experience within KPMG, Daniela's extensive representative role includes being Executive Partner of KPMG in Romania, a member of the supervisory Board of KPMG Central and Eastern Europe, and a member of Chairman 25, a strategy think tank of the most important KPMG leaders worldwide. Her academic background includes a Doctorate in Financial and Tax Law.

Daniela has been active with AmCham since KPMG became a member 15 years ago, so she has a good understanding of and fully adheres to AmCham's values, strategy and goals. She has been coordinating KPMG's overall contributions to AmCham for the past few years and she has personally focused on actively supporting several Committees to help them achieve their goals, by commenting on position papers and analysis of legislation, by participating in dialogue with the authorities, as well by active presence at AmCham events.

*I strongly believe that we have a **duty of care** for the future of Romania and it is up to each of us to dedicate resources and expertise to address current challenges. As 2013 unfolds as a critical year for the country and its new Government, with a chronic, accrued stalemate in infrastructure, EU funds absorption, energy, education, healthcare and others, the role of AmCham will be instrumental in aggregating the voices of the business community towards value creation projects and the strategic growth of Romania. I am prepared to take the responsibility of joining the AmCham Board, as elected on a democratic basis, and dedicate time and knowledge to the benefit of our members. I have a number of **ideas/initiatives** that I would like to propose, such as: 1. a tailored investment guide for US Companies entering Romania, 2. a snapshot of strategic selective local prospects and projects to be actively supported and promoted by AmCham nationally and abroad (infrastructure, R&D, technology), 3. supporting a transformational alignment of Romanian leadership (private and public). I am propelled by the KPMG turbo-engine which is fuelled by the expertise of our enthusiast specialists, ready to dedicate their skills and energy to the AmCham priorities, as set by its members.*



VALERIU NISTOR
Country Manager
IBM ROMANIA

Valeriu Nistor, has become Country Director of IBM Romania in January 2013. Valeriu has more than 18 years of experience in both corporate and entrepreneurial environments. Valeriu has developed himself as a business leader within Xerox, where he worked over 10 years, last held positions being those of General Manager of Xerox Romania & Moldova and then General Manager of Xerox in Austria. Since 2007 Valeriu has managed his successful consultancy business in Romania, delivering smarter solutions related to turnaround/crisis recovery management, interim management and Mergers&Acquisitions, being one of the first turnaround advisors on the Romanian market. Valeriu Nistor has a BS degree from Politehnica University and an MBA degree from Conservatoire Nationale des Arts et Metier from Paris, France. He has attended also formal training for Corporate Vice President Development (part of Xerox Management Academy) as well as Executive Education – Corporate strategy & development at INSEAD

As an IBM Romania representative, it's a normal approach to candidate in the AmCham Romania Board of Directors following the direct affiliation history of former IBM Romania leaders and bringing on the same table my top expertise. My motivations consist in being an active member, speaking and sharing ideas in the same business language with the community, part of the "universe" formed by decision makers from different industries working in collaboration and cooperation. On the basis of expertise, promotion of openness and dialogue, innovation, principles of high ethic and integrity, I consider that business representatives can be strengthen to become a powerful voice and make a difference in the business climate. Blending national executive leadership experience with over 18 years in both corporate and entrepreneurial environments (ABB, Xerox Romania, and Xerox Austria), familiar with M&A, I shall bring value-add elements of knowledge, initiative and insight. I am a promoter of team work and I believe leadership is about people, skills, communication, trust and impact. This helps me to both lead people and obtain high business performances. I'm acting upon principles of high ethics, with integrity and responsibility, driving through initiative and competence growth and innovation.

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ADELA RĂDULESCU
Managing Director, CEE5 Operations and
Technology Head
CITIBANK EUROPE plc DUBLIN-ROMANIA
branch

Adela Radulescu is Managing Director and Head of Operations and Technology for Citi's businesses in Central Eastern Europe: Czech Republic, Hungary, Romania, Bulgaria, Slovakia. The role incorporates operations, technology, administration & facilities support areas across all business and customer segments in the 5 countries: Cash management operations, Treasury and loans operations, Consumer Business operations, Securities and Funds Services operations, Corporate and Consumer Technology, Technology Infrastructure, Controls, Procurement and Corporate Realty Services. Prior to this role Adela was cluster Operations and Technology head for CEE4 (CZ, RO, BG, SKI) and Israel. In this capacity, she was responsible with maintaining an O&T platform appropriate for Citibank's business goals in the 5 countries and in line with the business strategy of Europe, Middle East and Africa Division. In 2012 Adela was ranked by Business Magazine as one of the 100 most successful women in Romania.

Citi is the largest US financial institution in Romania which has a traditional partnership with Amcham from its very beginning. I plan on continuing this partnership. Being on the AmCham Board allows for active participation in shaping the direction in which this organization will move. It is an important forum where we discuss key topics shaping the economy. Last, but not least, I highly value and learn from the vast experience of the other colleagues on the Board.

I bring a vast experience to the AmCham board having worked for over 16 years in Citibank across Central Eastern Europe. Currently I'm in charge with Banking Operations and Technology for Citi in Romania, Czech Republic, Hungary, Slovakia and Bulgaria. During these years I maintained frequent contact with partners, regulators and clients in these countries. I am confident that this background can be put to use in AmCham and help it achieve its mission.



JAMES STEWART
Vice-President, Responsible for Treasury,
Capital Markets Business
RAIFFEISEN BANK

James Daniel Stewart is the Vice President of Raiffeisen Bank in Romania. In this capacity, he is responsible for overseeing the Bank's Treasury and Capital Markets Division. Prior to this, he was a U.S. Treasury Advisor to the Bulgarian Ministry of Finance and Bulgarian National Bank, where he assisted these institutions to improve the framework for the sale of their domestic government securities, and restructuring of their portfolios of domestic and external debt.

Previously, he was with Yamaichi International, where he managed the firm's U.S. primary dealer activities, and was a Vice President and Manager of the U.S. Government Securities Trading Department at NatWest Financial Market Group, where he had overall management responsibility for the firm's global US Government and Federal Agency securities trading operations. Jim holds a B.S. degree in Finance from Lehigh University in Pennsylvania, U.S.A.

In addition, in the overall context of being a Board Member of Raiffeisen Bank. I am also on the Board of the American Chamber of Commerce. I am also the chairman of for the Capital Markets Committee. I would like to continue with the completion and implementation of the Capital Markets strategy that my committee is currently working on. I consider that challenging yourself is the best form of motivation. Being a member of the AmCham Board of Directors team is a mission involving daily challenges to develop workable solutions to economic and social problems faced by business, government and society. I am ready and keen to take this role because I consider that businesses' responsibilities are not only within the context of commerce, but also within the social environment, making business an integral part of society, not apart from it. I have been in Romania for 12 years. I bring to the Board my vast skills serving in the CEE region first as an Advisor working for the US Dept of Treasury to the Ministry of Finance in Bulgaria, as Project Manager for Raiffeisen acquisition of Banca Agricola in Romania, as a current Board member at the American International School of Bucharest and finally as Vice President of Raiffeisen Bank S.A. responsible for all Treasury and Capital Markets.



ANDA TODOR
Managing Partner
SALANS

Anda Todor has over 20 years' experience in the legal profession and has been involved in many pioneering transactions on the Romanian market. She specializes on corporate and M&A, energy, banking and finance, private equity and capital markets, and leads Salans Bucharest's Corporate Group. She has been a Partner with Salans since 2005 and Managing Partner since 2008.

Anda has been an active member of AmCham, serving as Vice President of the Board in 2008 and Chairman of the Corporate Governance Committee in 2008-2009 and 2011-2012. She has been heavily involved in finalizing the AmCham Code of Corporate Governance launched in 2010, as well as the Anti-corruption Guidelines launched in 2012. Anda's strong academic background includes a LLM from the Georgetown University Law Center (Washington, D.C.) and a law degree summa cum laude from the University of Bucharest Law School. She was an Assistant Professor and a Visiting Professor at the American Bar Association. Anda is a member of the Bucharest Bar and of the Law Society of England and Wales.

I believe that I can contribute with my significant business experience (more than two decades) and professional skills to the development of the business environment and, as an AmCham Board Member, I would like to continue to actively promote AmCham's values and to share them, for the benefit of the business community.

I have been acting on the Romanian legal market for over 20 years, running major projects for both Romanian and regional markets. My experience in such projects made me understand the needs and priorities of the business community. As Managing Partner of Salans Bucharest, I had access to the firm's global resources and often tried to replicate them locally.

I have also served as Board Member and Chairman of the Corporate Governance Committee for a number of years (2008-2009; 2011-2012) and in this capacity I was actively leading various initiatives, including the preparation of the AmCham Romania Code of Corporate Governance," "The Competitiveness Report" or "AmCham Romania Anti-corruption Guidelines", AmCham being the first business association on the Romanian market to have prepared such important documents.



CĂTĂLIN VELESCU
Managing Director
3M ROMANIA

It was November 1996 when the company sent me to 3M Germany for product training. Of course needed a visa to travel so I went to the embassy few days prior to departure but then I realized there was a long line of people waiting for the same purpose. My chances of applying for visa, getting approval and travelling abroad were almost gone and so, I thought, my career at this company. Today I run the local 3M Sub of 100+ employees and must say the sense of "not giving up" came to me many times in many different situations during the last 16 years. Over the last 16 years have been in both regional (CEE, EMEA) and local management positions, being able to understand the importance of business communities in shaping economic environment.

My knowledge is mainly in ICT (Telecommunication), Industrial and Electronics markets, International Key accounts, European Distributors. Have had the opportunity to run business units and negotiate agreements, technology roadmap, introduced new products and solutions to customers around Europ.

Economy is struggling even today but a stronger base has being built; we need much more. Political is still at turmoil but there is certain stability and we have some confidence being part of EU, NATO. AmCham has always been a partner to 3M Company in pursuing new opportunities, working with Governmental entities, helping us understand better local market trends, meeting foreign investors. We value the role AmCham plays in gathering decision makers and influencers in the most professional way and so sharing our values in uncompromised business ethics. We also appreciate the opportunity offered to participate in various committees, being able to discuss ideas and propose solutions to improve Romania's business environment. Being part of AmCham Board I can move to next level by offering my expertise to members and at the same time to different entities like local or central authorities, future leaders, students, etc. It would be an opportunity for me to return part of my knowledge to community. I have started my local assignment late 2011, throughout 2012 was able to interact with members of AmCham, and participated at few events, committees and last general meeting.

Auditing Committee Candidates

CANDIDATE Name, Position & Company

ABOUT the Candidate

WHY RUN FOR A POSITION IN THE AMCHAM AUDITING COMMITTEE?



VALENTIN ALANGIU
Partner
APEX TEAM INTERNATIONAL

Having more than 15 years of experience in the accounting and taxation field, Valentin is one of the reputable chartered accountants, CECCAR accredited and ACCA member. Analytical and careful, he continuously develops various projects from training sessions to developing integrated solutions in the field of information technology (ERP). Also on a monthly basis, Valentin Alangiu publishes one of the most valued newsletters in the field of Romanian taxation. He is fluent in English.

Being part of a community means to give something back. We hope that this can be a small contribution from our side to the good running of AmCham. I want to use my competences and experience gained to help the business community and the good running of AmCham.

I am a member of the ACCA (Association of Certified Chartered Accountants) which is widely recognized in the accounting and finance profession. I am specialized in accounting and tax consultancy services. I assisted major companies for financial advisory and tax services. I worked also in audit projects and accounting assignments for preparation of international reporting packages according to IAS/IFRS and US GAAP.



MANUELA FURDUI
Managing Partner,
FINEXPERT COSULTING

My name is Manuela Furdui, I am 45 years old, I am married, and mother of two children - a girl aged 18 and a boy of 6 years. I am Managing Partner of Finexpert Consulting, one of largest Romanian accounting company.

I graduated from the Faculty of Finance and Accounting within the Academy of Economic Studies – ASE of Bucharest, the class of 1992 and I am also the Romanian Chartered Accountant, a Financial Auditor and a Tax Consultant.

In 1999, I graduated from the International Business School (Great Britain) – a Diploma in Financing International Business, and, between 1998 and 2000, I attended the “Executive MBA” programme at Bristol University.

I have over 20 years of experience in accounting, audit and tax, I was manager of Accounting and Payroll Department of KPMG Romania from 1996 to 2003.

I could have the opportunity to be involved in a professional organization where I can meet business people with whom I can contribute to the development of Romanian business environment.

I have over 20 years experience in finance, auditing, taxes which gives me the advantage to contribute actively to Amcham activity. Before 2003 when I created Finexpert Consulting I held management positions:

Manager of the KPMG accounting and payroll department, Chief Accountant at Universal Media Management (actual Euromedia).

CANDIDATE Name, Position & Company

ABOUT the Candidate

WHY RUN FOR A POSITION IN THE AMCHAM AUDITING COMMITTEE?



SERGE GONVERS
Senior Partner
AUDICONSULT

After 10 years of professional career in the western world, Serge has been established in Romania for the last 18 years and has been supportive of AmCham activities since then.

Serge is a recognized professional in the auditing, accounting and tax fields. Starting in the tobacco industry (RJR, now JTI) then in consulting (C&L, now PwC) he set up his own Company – Audiconsult – 13 years ago to offer, together with his team, his competences to the business community.

Serge has been a member of the AmCham Auditing Committee since 2002.

AmCham represents well and at large the business community of Romania. Lobbying is efficient and networking important. Serge has been an AmCham member for the last 16 years and active in the tax committee since its foundation.

He is member of the auditing committee since 2002. Qualified financial auditor both in Romania and in his country of origin, he has been performing audits for the last 20 years, with his own Company in Romania since 1999.



FLORENTINA GRIGORE
Partner Accounting Services
RSM SCOT S.R.L.

Ms. Florentina Grigore is an expert accountant - member of The Romanian Body of Chartered Expert Accountants, financial auditor – member of the Romanian Chamber of Financial Auditors and tax consultant – member of The Romanian Chamber of Tax Consultants.

Ms. Grigore has a wide experience in the field of accounting with over 15 years of experience in providing accounting and other professional services.

Her main activities and responsibilities are:

- Financial Reporting (RAS, IFRS)
- Management Reporting
- Group Reporting
- External / Internal Auditor Relationship
- Set-up of Accounting & Financial reporting function

I have a wide experience in the accounting and taxes field. I was a member of the AmCham Auditing Committee since 2008.

CANDIDATE Name, Position & Company

ABOUT the Candidate

WHY RUN FOR A POSITION IN THE AMCHAM AUDITING COMMITTEE?



VLAD ICODIN
General Manager
Top Movers American Logistics

Master Degree in Engineering, Technical University of Constructions, Bucharest, Romania

- Master of Business Administration, French National Conservatory of Fine Arts and Trades, CNAM Paris, France.
- Post University Degree in Economics, ASE the Romanian Academy for Economic Studies, Bucharest, Romania.

Former General Manager INTERDEAN INTERNATIONAL MOVERS, Bucharest Office.

We are marketing with joy, we are treating employed people with respect, we are recognising and paying the competences, we are enjoying the "free of constraints" way of the American Management and Development.

At least but not last, we endorsed always the professional and competent behaviour of the American Chamber of Commerce in Romania, and the AmCham Staff, one of the most professional team ever build in an organization, providing high-quality value-added services, so necessary for a healthy business development. Our previous experience as member of the AmCham's Auditing Commission, for many years.



CRISTIAN MISTRUŞ
Managing Director
Alpha Consult

Cristian Mitrus is a Chartered Accountant as well as a Fiscal Consultant. He is working in the accounting sector since 1993. The company Alpha Consult is member of AmCham since 1999. He occupied a seat in the Auditing Committee in 2001. He is fluent in English and French. Alpha Consult is member at Chamber of Financial Auditors from Romania and also Body of the Chartered Accountants and Authorized Accountants from Romania.

I am motivated by the necessity to present the opinions of the American business circle in Romania and to modernize the economy. I am an Tax Consultant and an Expert Accountant