



October 22, 2014  
JW Marriott, Grand  
Ballroom  
Bucharest

## Buyers2Suppliers in Industry

Industry multi-segments B2B meetings:  
mechanics, metallurgical, automotive,  
constructions, energy, industrial packaging, IT,  
logistics, office appliances, etc

Predefined meeting schedule, based on participants' options:

- 30 min business meeting
- 6 to 10 meetings per company



### AS A SUPPLIER, I AM INTERESTED IN PARTICIPATING BECAUSE :

**IT IS EFFICIENT** : meeting the buyers all in one day

**IT IS ACCESSIBLE** : meetings self-management from the online platform

**IT IS FAST** : accepting or refusing the business meetings

**IT IS DIVERSIFIED** : accessing a wider range of business contacts through CCIFER's inter-Chambers partnerships

**IT IS LOGISTICALLY SMART** : meeting companies from all over Romania, not only Bucharest

AS A BUYER FUNCTION, OUR STRATEGY IS TO PERMANENTLY DIVERSIFY OUR SUPPLIERS. THIS EVENT MIGHT BE A VERY GOOD OPPORTUNITY FOR COMPANIES PRESENT HERE TODAY AND WANTED TO MEET WITH US.

**FRÉDÉRIC BELLON,**  
PROCUREMENT MANAGER  
GDF SUEZ ROMANIA



## How it works ?

1

You send the compiled order form

3

You send and receive meeting request via the online platform

2

You register your profile on the online platform

4

You validate the final meeting schedule, by accepting or refusing the business meetings

## 2013 IN NUMBERS

**150** participants (GMs, CEOs, Business Directors)

**1.000+** preset business meetings

**50** buyers

**1.000+** contract signing opportunities



This was a very well organized event, where I had the possibility to meet-and-greet with representatives from some major Romanian companies with whom we wanted to do business with. The meeting procedure put up here, preselecting the companies with whom to meet, was one that allowed us to meet only the interested companies. We consider this a very relevant event and we are waiting for the next one.



**Cristian ANDRONE**, NATIONAL SALES MANAGER, DEXION STORAGE SOLUTIONS

**Organizer :**

**Our partners :**

