



American Chamber of Commerce
in Romania

U.S. BUSINESS MISSION 2010
JUNE 15 – 17, 2010, CHISINAU, THE REPUBLIC OF MOLDOVA
LEOGRAND HOTEL & CONVENTION CENTER
DRAFT AGENDA

TUESDAY JUNE 15, 2010

18:45 Depart Bucharest

19:55 Arrive Chisinau

21:30 Mix & Mingle at XO Gallery, Leograd Hotel (*Informal/Cash bar*)

WEDNESDAY JUNE 16, 2010

8:30 A.M. REGISTRATION OF PARTICIPANTS

9:00 A.M. OPENING PLENARY SESSION

Keynote speeches by:

- **Mr. Asif J. CHAUDHRY**, Ambassador of the USA to the Republic of Moldova
- **Mr. Vlad FILAT**, Prime-minister of the Republic of Moldova

PLENARY SESSION I: "POLITICAL AND ECONOMIC CONTEXT"

Moderator:

Mr. John MAXEMCHUK, President of the American Chamber of Commerce in Moldova

Presentations by:

- **Mr. Octavian CALMIC**, Deputy Minister, Ministry of Economy of RM
 - ✓ A snapshot of Moldovan economy: short overview and forecasts
 - ✓ Governmental instruments for promoting investments in Moldova
- **Mr. Victor MORARU**, Minister Advisor, Ministry of Foreign Affairs and European Integration of RM
 - ✓ Recent developments in Moldovan foreign affairs and pathway towards European integration
- **Ms. Dianne TSITSOS**, USAID Moldova Country Director
 - ✓ USAID Programms to support business sector
- **Mr. Tokhir MIRZOEV**, IMF's Resident Representative in Moldova

Q and A Session, led by the Moderator

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11:00 A.M. COFFEE BREAK/ PRESS CONTACT SESSION

11:45 A.M. PLENARY SESSION II: "BUSINESS PRACTICES IN MOLDOVA: INVESTMENT OPPORTUNITIES VS. CHALLENGES"

Moderator:

Mr. John MAXEMCHUK, President of the American Chamber of Commerce in Moldova

Presentations by:

- **Mr. Libor KRKOSKA**, Head of EBRD office in Moldova
 - ✓ EBRD perspective of Moldova's investment attractiveness
- **PricewaterhouseCoopers Moldova**
 - ✓ „Why Moldova?” - Moldovan tax and customs systems: short overview with focus on regional advantages of Moldova.
 - ✓ Operating a services business in Moldova
- **Turcan&Turcan Law Firm**
 - ✓ The experience of the companies doing business in Moldova
- **Vernon David**
 - ✓ The experience of expanding from Romania to Moldova
- **BDR Associates**
 - ✓ Specifics of Moldovan business and media environment
- **Mr. Sorin ANDREI**, Chief Executive of BCR Chisinau, Erste Group member
 - ✓ Supporting investment opportunities in Moldova
- **Horizon Capital Advisors**
 - ✓ A presentation through the prism of previous investment projects in Moldova

Q and A Session, led by the Moderator

13:30 P.M. LUNCHEON

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15:00 P.M. PARALLEL SECTOR-SPECIFIC BREAK-OUT SESSIONS & BUSINESS MATCHMAKING:

SESSION I: „ENERGY, INFRASTRUCTURE AND TRANSPORT”

- **Representative of the Ministry of Economy** (to be confirmed)
 - ✓ Short introduction in Moldovan energy sector
- **Mr. Igor POPA**, Managing Partner, Consult Group
 - ✓ Renewable energy : investment opportunities in Moldova (Do's and Don't's)
- **EBRD in Moldova**
 - ✓ EBRD's experience in the sectors
- **Danube Logistics** – Operator of the Free International Port Giurgiulesti

Q and A Session, led by the Moderator

SESSION II: „INVESTMENT OPPORTUNITIES – PUBLIC PROJECTS”

- **Mr. Ion LUPAN**, Head of Directorate, Industrial Policy and Competitiveness, Ministry of Economy
 - ✓ Free Economic Zones and Industrial Parks
- **Mr. Tudor COPACI**, General Director, Public Property Agency of Moldova
 - ✓ Public Private Partnership
 - ✓ Denationalization in the Republic of Moldova. Current status and future prospects
- **Mr. Igor POPA**, Managing Partner, Consult Group
 - ✓ Public Private Partnership: Investment Projects

Q and A Session, led by the Moderator

SESSION III: „INFORMATION AND COMMUNICATIONS TECHNOLOGIES (ICT)”

- **Mr. Dorin RECEAN**, Deputy Minister of Information Technologies and Communications
 - ✓ Short introduction in the Moldovan ICT sector
- **Mr. John MAXEMCHUK**, CEO, Sun Communications
- **Mr. Eugeniu HRISTEV**, Director, Trimetrica

Q and A Session, led by the Moderator

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SESSION IV: „AGRIBUSINESS”

Moderator: **Nadejda MOCANU**, Country Director, Farmer to Farmer Program in Moldova

- **Vasile BUMACOV**, Deputy Minister of Agriculture and Food Industry
 - ✓ Short introduction in Moldovan agribusiness sector
- **Mr. Vaja JASHI**, Director, Trans Oil Group of Companies
- **Mr. Dumitru VICOL**, General Director, Monicol
- **Mr. Tudor CIOBANU**, General Director, Sauron

Q and A Session, led by the Moderator

16:45 P.M. COFFEE BREAK

17:00 P.M. PRIVATE PRESENTATIONS BY FINANCING PARTNERS, INCLUDING:

- ✓ EBRD – tbd, based on expressed interest
- ✓ IFC - tbd, based on expressed interest
- ✓ Horizon Capital Advisors - tbd, based on expressed interest
- ✓ NCH Advisors Inc. - tbd, based on expressed interest
- ✓ BCR - tbd, based on expressed interest
- ✓ Others

18:30 P.M. NETWORKING RECEPTION HOSTED BY US AMBASSADOR (AMBASSADOR’S RESIDENCE)

THURSDAY JUNE 17, 2010

Depart Chisinau *or*

- a.m. Site visit by pre-arrangements:
 - ✓ Port of Giurgiulesti (may require a full-day visit on Thursday)
- p.m. Depart Chisinau

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